

# Toyota Offer

Products, Services and Solutions



## How we plan your operation:

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### Advice

Your local sales contact functions as a business advisor for all handling and logistics operations. He or she will analyse your requirements and find efficient solutions, as well as support your activities during the planning and operational phases.

### Complete range

We offer you a complete range of Toyota trucks: warehouse trucks, tow tractors, counterbalanced trucks and automated solutions.

### Solutions

We offer you financial options, including finance lease and long term rental programmes. Our quality approved used trucks are available at a competitive cost level. You can also plan forward with short-term rental options to handle peak periods of activity.

## How we build quality trucks:

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### TPS

The world-renowned Toyota Production System is the strong foundation for quality in manufacturing.

### Kaizen

A process of continuous improvement, achieved by following a clear set of values.

### ISO 14001

All trucks are produced to these quality standards with minimum environmental impact.

### European

Over 90% of our trucks sold in Europe are built in our factories in Sweden, France or Italy.



BT LIFTER HAND PALLET TRUCK RANGE

BT LEVIO POWERED PALLET TRUCK RANGE



L-SERIES  
LHM075/100/200/230/300

0.75t/1t/2t/2.3t/3t



L-SERIES  
LHM230P/LHT100

1.0t/2.3t



H-SERIES  
HHM100/HHL100

1t  
0.8m



S-SERIES  
SHM080/SHL080

0.8t  
1.6m



W-SERIES  
LWE130

1.3t  
5.5 km/h



W-SERIES  
LWE140/160/180/200/250

1.4t/1.6t/1.8t/  
2.0t/2.5t  
6 km/h



P-SERIES  
LPE200/220/250

2t/2.2t/2.5t  
12.5 km/h



S-SERIES  
LSE200

2t  
10.5 km/h

TOYOTA TRACTO TOWING TRACTOR RANGE

TOYOTA LOAD CARRIERS



W-SERIES  
TWE100N/100/150

1.0t/1.5t  
4.5 km/h



N-SERIES  
TSE100/150

1.0t/1.5t  
12 km/h



S-SERIES  
TSE300/500

3.0t/5.0t  
12 km/h



S-SERIES  
4CBTY2/k4  
CBTY4

2.0t/4.0t  
13.5 km/h



R-SERIES  
4CBT2/3/k4, CBT4/6

2.0t/3.0t/4.0t/6.0t  
18 km/h



LOAD CARRIER  
STEP CARRIER

0.5t  
Other carrier types available.



HOST CARRIER  
TAXI CARRIER

0.6t/1.2t

ADVANCED LOGISTICS SOLUTIONS



RACKING



HIGH-DENSITY STORAGE

SERVICE OUR APPROACH TO SERVICE



- The Toyota Service Concept (TSC)
- Service contracts:
  - Preventive Maintenance Premium
  - Preventive Maintenance
  - Full Service
  - Tailor-made solutions

**BT STAXIO** POWERED STACKER TRUCK RANGE

**BT REFLEX** REACH TRUCK RANGE

							
<b>R-SERIES</b> LRE200/300/300T	<b>W-SERIES</b> HWE100/100S	<b>W-SERIES</b> SWE080L/100/120(L)(S)(XR)/140(L)(S)/145(L)/160(L)/SWE200(L)(D)	<b>P-SERIES</b> SPE120(L)(XR)(XRD)/140(L)(S)/160(L)/200(L)(D)(DN)	<b>S-SERIES</b> SSE135(L)/160(L)/160D	<b>R-SERIES</b> SRE135(L)/160(L)	<b>B-SERIES</b> RRE120B/140B/160B	<b>R-SERIES</b> RRE140H/160H/180H/200H/250H
🚛 2t/3t 🚗 19.9km/h	🚛 1t 🚗 2.0 m	🚛 0.8t/1t/1.2t/1.4t/1.45t/1.6t/2.0t 🚗 6.0 m	🚛 0.75t/1.2t/1.4t/1.6t/2.0t 🚗 6.0 m	🚛 1.35t/1.6t 🚗 6.3 m	🚛 1.35t/1.6t 🚗 6.3 m	🚛 1.2t/1.4t/1.6t 🚗 8.5 m	🚛 1.4t/1.6t/1.8t/2.0t/2.5t 🚗 13 m

**TOYOTA TRAIKO** ELECTRIC COUNTERBALANCED TRUCK RANGE

**TOYOTA TONERO** ENGINE COUNTERBALANCED TRUCK RANGE

						
<b>TRAIKO 24</b> 7FBEST10/13/15	<b>TRAIKO 48</b> 8FBEK16T/18T 8FBE15T/16T/18T/20T	<b>TRAIKO 48</b> 8FBMK16T/20T 8FBM16T/18T/20T	<b>TRAIKO 80</b> 8FBMKT20/25/30 8FBMT25/30/35/40/45/50	<b>TRAIKO 80</b> 9FBM60T/70T/80T/9FBH80T	<b>TONERO</b> 8FG/D F15/F18/KF20/F20/F25/F30/JF35	<b>TONERO HST</b> 8FG/D 15F/18F/20F/30F/J35F
🚛 1.0t/1.25t/1.5t 🔋 up to 1000 Ah	🚛 1.5t/1.6t/1.8t/2.0t 🔋 up to 750 Ah	🚛 1.5t/1.6t/1.8t/2.0t 🔋 up to 750 Ah	🚛 2.0t(1)/2.5t(1)/3.0t(1)/3.5t(1)/4.0t(2)/4.5t(2)/4.99t(2) 🔋 up to 775(1)/930(2) Ah	🚛 6.0/7.0/8.0t 🔋 up to 1240 Ah	🚛 1.5t/1.75t/2.0t/2.5t/3.0t/3.5t 🔋 Diesel (36/41kW)/LPG (38/42kW)	🚛 1.5t/1.75t/2.0t/2.5t/3.0t/3.5t 🔋 Diesel (36kW)/LPG (38/42kW)
<b>SAS</b>	<b>SAS</b>	<b>SAS</b>	<b>SAS</b>	<b>SAS</b>	<b>SAS</b>	<b>SAS</b>

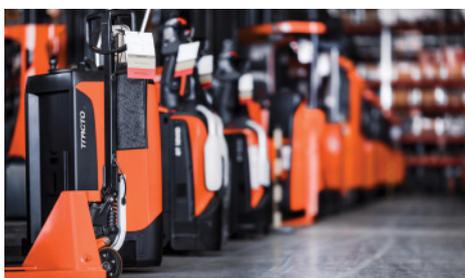


AUTOMATION



NAVIGATION

**RENTAL** THE TRUCK YOU NEED, WHEN YOU NEED IT



From one day to seven years – always flexible, always responsive and always economical.

- Short-term Rental
- Long-term Rental
- Financial Solutions

BT OPTIO ORDER PICKING TRUCK RANGE



<b>E-SERIES</b> RRE140HE/160HE/ 180HE/200HE/250HE 1.4t/1.6t/1.8t /2.0t/2.5t 13 m	<b>N-SERIES</b> RRE120M/140M/160M 1.2t/1.4t/1.6t 8.5 m	<b>O-SERIES</b> RRE160HR 1.6t 7.5 m	<b>F-SERIES</b> FRE270 2.7t 8 m	<b>N-SERIES</b> TSE100W 1.0t 3.0 m	<b>L-SERIES</b> OSE100(W)/120(P)/ 250(P)/180XP/200X 1.0t/1.2t/1.8t/ 2.0t/2.5t 1.75 - 2.8 m	<b>L-SERIES</b> OSE120CB 1.2 t 4.15 m	<b>M-SERIES</b> OME100/100W/100N/ 100NW/100M/100MW 1.0 t 3.4 - 6.3 m	<b>H-SERIES</b> OME100H/120HW 1.0t/12t 12.1 m
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BALANCED TRUCK RANGE

CUSHION TYRES

TOYOTA LI-ION IN-HOUSE LITHIUM-ION BATTERIES



**TONERO**  
8FG/D 35N/40N/45N/50N  
3.5t/4.0t/4.5t/5.0t  
Diesel (55kW)/  
LPG (63kW)



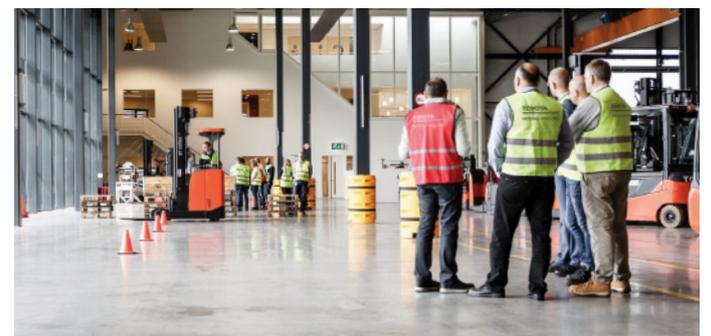
**TONERO**  
8FG/D 60N/70N/80N  
6.0t/7.0t/8.0t  
Diesel (55kW)  
LPG (69kW)



**8FGCU 15/18/20/25/30**  
8FGC 35U/45U/70U 7FBCU15/18  
8FBCU20/25/30  
1.5t/1.75t/2.0t/2.5t/  
3.0t/3.5t/4.5t/7.0t  
up to 1100 Ah  
LPG (36/38/63/66kW)



FLEET MANAGEMENT



OPERATOR TRAINING

USED BUY WITH CONFIDENCE



- Approved Used Trucks – no compromise on quality
  - Warranty Plan
  - Exchange Plan
  - ‘Try before you buy’ Plan
- A partner you can rely on



**R-SERIES**

VRE125/125SF/150

1.25t/1.5t

11.3 m

**C-SERIES**

VCE100/120/135

1t/1.2t/1.35t

15.1 m

**A-SERIES**

VCE150A/125ASF

1.25t/1.5t

14.3 m

# The Toyota Offer

Toyota Material Handling offers the expertise and reliability of the world number 1 company in material handling and exceptionally efficient products, services and solutions with a unique tradition for quality.

From the first BT hand pallet truck in 1948 and the first Toyota counterbalanced forklift truck in 1956 to today, our offer has never ceased to evolve and respond to markets' needs.

## Awarded products and solutions

Our products and solutions enjoy a solid reputation in the industry with a record of prestigious awards. Over the years, we have received numerous design awards from around the world, such as the International iF Design Awards for combining innovation with efficiency, and the Good Design Awards for our iconic design.

## Passion for innovation

We continuously invest in research & development to support sustainability and lower consumption and emissions. New, cleaner engines, li-ion powered trucks, fuel cell technology are already integrated in our offer.

We are always looking for the next solution and technology which can bring additional benefits to our customers.

## Tailor-made products across the entire range

Using detailed site survey information and working closely with our customers, dedicated facilities within our production units are able to interpret the unique demands of each application. They design and deliver the optimal solution to enhance working environments, load handling and processes.

## Lithium-Ion solutions from Toyota

As part of our latest innovations, we now offer a complete Toyota energy solution with our in-house assembled li-ion batteries. Those are fully integrated with the truck, offering further benefits and energy savings across our electric range. With already thousands of our trucks operating with Li-ion around Europe, we are able to ensure a high-quality and safe way to power your material handling equipment.



## AWARDS



### AWARD-WINNING DESIGN SOLUTIONS

Our latest distinctions:

- Red Dot Award 2018: BT Reflex E-series
- German Design Award 2018; BT Reflex R-series
- iF Design Award 2017: BT Reflex O-series
- German Design Award 2016: BT Levio P-series
- Good Design long life award: BT Lifter
- Red Dot Award 2015: BT Levio P-series
- iF Design Award 2015: BT Levio P-series
- iF Design Award 2015: Traigo 80
- iF Design Award 2015: Tonero 3.5-8.0



## PARTS MAXIMISING MACHINE AVAILABILITY



Genuine Toyota parts are an exact fit for your truck and the best fit for your business thanks to their:

- availability,
- TPS assurance,
- being risk-free.

# How we take care of you and your trucks:

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We think customer first



Reliability  
Confidence  
Availability  
Productivity  
Quality  
Safety  
Cost-efficiency  
Sustainability  
Environment

## TSC

The Toyota Service Concept is based on the TPS principle and is unique in the industry.

These are the expectations of our customers, with fleets of all different sizes. We get to know them through surveys, sales discussions and service visits. We are always there for them, all over Europe.

## Total lifetime support

Maintenance, repairs, back-up with extra trucks, driver training and management information.

## Real-time information

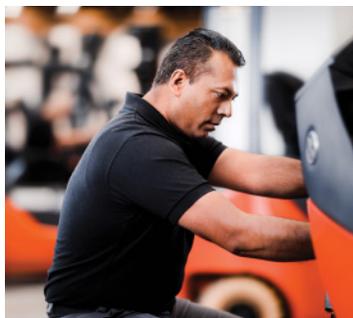
Instant online access to updated information such as technical support, truck history, parts, truck availability and effective time and route planning.

## Exact-fit

In terms of parts and people, with structured training and accreditation processes.

## GPRS/3G

Smart truck telemetry allows better safety standards (including driver management) and complete fleet control for improved safety, efficiency and cost reduction (with Toyota I\_Site).



For more information about:

- Toyota Production System (TPS)
- Toyota Service Concept (TSC)
- Finance and rental plans
- Service and parts programmes
- Smart truck technology
- Toyota I\_Site fleet management
- Environment & sustainability policies

please ask your Toyota representative, or visit [www.toyota-forklifts.eu](http://www.toyota-forklifts.eu)

# Toyota Material Handling in Europe

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## **Total coverage**

The Toyota Material Handling network extends to over 30 countries in Europe with more than 4500 mobile technicians.

## **Always local – with global support**

Wherever you are located in Europe, we are always local, due to our extensive coverage, but with the stability and back-up of a worldwide organisation.

## **Made in Europe**

Over 90% of trucks we sell are built in our own European factories, in Sweden, France and Italy – all to TPS quality standards. We employ over 3000 production staff in Europe and work with over 300 European suppliers.

Approximately 15% of our European production is exported to other parts of the world.

